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מר יוסי בכר	12.12.2006	ערב עיון במלאת 30 שנה למותו של פנחס ספיר.	
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פרופי יצחק גרינברג		- פנחס ספיר ושאלת השטחים המוחזקים.	
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Implementing Cooperative Solution Concepts: A Generalized Bidding Approach	
Yuan Ju and David Wettstein	
This paper provides a framework for implementing and comparing several solution	
concepts for transferable utility cooperative games. We construct bidding mechanisms	
where players bid for the role of the proposer. The mechanisms differ in the power	
awarded to the proposer. The Shapley, consensus and equal surplus values are	
implemented in subgame perfect equilibrium outcomes as power shifts away from the	
proposer to the rest of the players. Moreover, an alternative informational structure	
where these solution concepts can be implemented without imposing any conditions of	
the transferable utility game is discussed as well.	
Why a Small Probability of Terror Generates a Large Macroeconomic Impact?	7-06
Ziv Naor under supervision of Zvi Eckstein and Daniel Tsiddon	
We develop a macroeconomic model with fear, represented as a higher level of	
probability inflation then expected by the cumulative prospect theory, and optimal	
level of direct anti-terrorism expenditures. The results show that a fairly in-efficient	
government that chooses to supply the public with a safety commodity may lead to a	
relatively high production lost, as was estimated by Eckstein and Tsiddon (2004) and	
Abadie and Gardeazabal (2003).	
"Similarity and Heuristics in Consumer Expenditure"	1-07
Itzhak Gilboa, Andrew Postlewaite and David Schmediler, April 2007	
A literal interpretation of neo-classical consumer theory suggests that the consumer	
solves a very complex problem. In the presence of indivisible goods, the consumer	
problem is NP-Hard, and it appears unlikely that it can be optimally solved by a	
human. We therefore suggest a model of a consumer who decides how to spend her	
budget in a top-down manner, choosing an allocation of her budget among product	

categories. We consider this choice as a function of observable choices of other consumers. Several modes of reasoning may guide the consumer. A case-based budget allocation is defined as a similarity-weighted average of the budget allocations of other consumers.

A heuristic-based allocation is guided by linear inequalities involving budget shares. We show that heuristic-based allocations that satisfy a consistency axiom are equivalent to case-based allocations, with respect to a similarity function that may be estimated from data.

These modes of behavior are consistent with the neo-classical theory when the latter is applied to categories rather than to specific goods.

"אי-איזון במענקי האיזון: פן מקומי של סדר יום לאומי"

דן בן דוד, יובל ארז, אפריל 2007.

2-07

עבודה זו בוחנת את אופן חלוקת מענקי האיזון בשנת 2002, לפני הקיצוץ הגדול, וכן בשנת 2003 – אחרי הקיצוץ. העבודה מכוונת גם לקוראים שאינם כלכלנים אקדמיים. לצד מסלול של נוהלים ברורים לכאורה לחלוקת כספי המענק, ישנו מסלול נוסף של תקנות תקציב רבות המחלקות כשליש מיליארד ש״ח באופן המשנה בצורה ניכרת את ההדגשים. בשנת 2002, ניתנה תמיכה כספית ל-257 (97%) רשויות המקומיות בישראל. לאחר הקיצוץ הגדול, 256 רשויות קיבלו מענקי

לאחר הקיצוץ הגדול שנעשה בשנת 2003, השימוש בשני ערוצי מימון מקבילים איפשר לממשלה להימנע משינוי משמעותי בחלוקת המענקים לפי צורך סוציו-אקונומי. קיימת אפליה לא מבוטלת לפי דת ומיקום – וגם זו לא השתנתה באופן משמעותי לאחר הקיצוץ. בשנת 2003, אחרי הקיצוץ הגדול, רשויות דרוזיות קטנות קיבלו יותר מרשויות ערביות קטנות וכן מרשויות יהודיות קטנות בנגב. רשויות יהודיות בצפון אף זכו למענקים גדולים עוד יותר לתושב. הרשויות היהודיות העשירות ביותר בשטחים ובקרבת גבול לבנון זכו למענקים לתושב גדולים יותר מהמענקים שניתנו לרשויות העניות ביותר מכל שאר המדינה. יותר משליש מהמענקים שחולקו לרשויות קטנות כמענקי האיזון ניתנו כאפליה תקציבית ב-2002, ושוב ב-2003.

האם הציבור הרחב מודע לכך שבזמן שיד אחת של משרד הפנים כותבת נוהלים שמטרתם לכאורה הקטנת הפגיעה ברשויות החלשות כתוצאה מהקיצוץ הרחב, היד השניה של אותו משרד מחלקת מענקים באופן שמשמר באופן מלא את אותה הפגיעה? האם הציבור מודע להשלכות ארוכות הטווח של אפליית קבוצות מסוימות בהיקפים כאלה על חשבון הקבוצות האחרות, והאם אלה אכן אותן עדיפויות המשקפות את הצבעת מרבית הבוחרים במדינה? הכוונה כאן הינה להפנות זרקור אל סדר העדיפויות הלאומי בפועל בתחום זה, כפי שזה בא לידי ביטוי מתוך מכלול

הנתונים, ולאפשר לקובעי המדיניות ולציבור הרחב לשקול מחדש אם כך אכן צריך וראוי לחלק	
את כספי הציבור המוגבלים של תקציב המדינה.	
"Delegated Trust: The Role of Agency in Trust Relationship"	3-0
Chaim Fershtman	
Trust is an important ingredient of human interaction. Would two players trust each	
other more when they play the game directly with each other or the use of an "agent"	
that play the game on their behalf may promote such trust? The paper conducts an	
experiment in which the players play different variations of the trust game. While in	
the original trust game it is the second player that decides how much he wishes to	
return to the first player, in our experiment we let an agent make this decision. All the	
treatments in our experiment were strategically equivalent and the agents' payoffs	
were identical and independent of their decisions. We vary the description or the title	
of the agent. In the first treatment the agent was labeled just as an agent. In the second	
treatment he was labeled as the agent of the first player while in the third treatment he	
was labeled as the agent of the second player. In the last two treatments we strengthen	
the association of the agent with the players such that the "source" of the agents'	
payment can be identified. While all the treatments have been strategically equivalent	
there was an interesting variation in the players' payoffs but the only effect which we	
found significant is that the agents' returns have been higher than those of the original	
players.	
"Investment in Schooling and the Marriage Market"	4-0
Pierre Andre Chaippori, Murat Iyigun and Yoram Weiss	
We present a model with pre-marital schooling investment, endogenous marital	
matching and spousal specialization in homework and market production.	
Investment in schooling raises wages and generates two kinds of returns in our	
framework: a labor-market return and a marriage-market return because education	
can affect the intra-marital share of the surplus one can extract from	
marriage. When the returns to education and household roles are gender neutral,	
men and women educate in equal proportions and there is pure positive	
assortative matching in the marriage market. But if men and women have	

different market returns or household roles, then there may be mixing in equilibrium	
where some educated individuals marry uneducated spouses and those	
who educate less extract a relatively larger share of the marital surplus. The	
existence of large and frictionless marriage markets creates competition among	
potential spouses, precludes bargaining and generates premarital investments	
that are efficient. Given that the gender wage gap narrows with the level of education,	
women's labor-market return from schooling is higher than that of men.	
Moreover, women's household time obligations have declined over time, raising	
their marriage-market return from schooling. Combining these two effects, we	
explain why women now attain higher schooling levels than men.	
"Productivity and Taxes as Drivers of FDI"	5-07
Assaf Razin, Efraim Sadka	
We develop a framework in which the host country productivity has a positive	
effect on the intensive margin (the size of FDI flows), but only an ambiguous effect on	
the extensive margin (the likelihood of FDI flows to occur). The source-country	
productivity has a negative effect on the extensive margin.	
An increase in the host-country corporate tax rate reduces the actual FDI flows	
the likelihood of such flows to occur. An increase in the source-country corporate tax	
rate reduces the likelihood of FDI flows. These predictions are confronted with Data	
on FDI flows, drawn from the International Direct Investment dataset (Source OECD),	
covering the bilateral FDI flows among 18 OECD countries over the period 1987 to	
2003. We find some support for the main predictions of the model.	
"Human Capital and Inequality Dynamics: The Role of Education Technology"	6-07
Jean-Marie Viaene, Itzhak Zilcha	
The paper studies differences in education technology and their effects on income	
distributions. Our overlapping generations economy has the following features: (1)	
consumers are heterogenous with respect to ability and parental human capital; (2)	
intergenerational transfers take place via parental education and, public investments in	
education financed by taxes (possibly, with a level determined by majority voting).	

We explore several variations in the production of human capital, some attributed to 'home-education' and others related to 'public-education', and indicate how various types of technological changes affect the intragenerational income inequality along the equilibrium path.

"Mechanisms and Impacts of Gender Peer Effects at School"

7-07

Victor Lavy and Analia Shlosser

The consequences of gender social and learning interactions in the classroom are of interest to parents, policy makers, and researchers. However, little is known about gender peer effects in schools and their operational channels. In this paper, we estimate the effects of classroom gender composition on scholastic achievements of boys and girls in Israeli primary, middle, and high schools and identify the mechanisms through which these peer effects are enacted. In particular, we examine whether gender peer effects work through changes in classroom learning and social environment, teaching methods and pedagogy, and teacher burnout and work satisfaction. In assessing these mechanisms, we distinguish between the effects generated by changes in the classroom gender composition and those generated by changes in the behavior of students. To control for potentially confounding unobserved characteristics of schools and students that might be correlated with peer gender composition, we rely on idiosyncratic variations in gender composition across adjacent cohorts within the same schools. Our results suggest that an increase in the proportion of girls leads to a significant improvement in students' cognitive outcomes. The estimated effects are of similar magnitude for boys and girls. As important mechanisms, we find that a higher proportion of female peers lowers the level of classroom disruption and violence, improves inter-student and student-teacher relationships as well as students' overall satisfaction in school, and lessens teachers' fatigue.

We find, however, no effect on individual behavior of boys or girls, which suggests that the positive peer effects of girls on classroom environment are due mostly to compositional change, namely due to having more girls in the classroom and not due to improved behavior of peers.

"Welfare Implications of the Transition to High Household Debt"	8-07
Jeffrey R. Campbell and Zvi Hercowitz	
Aggressive deregulation of the mortgage market in the early 1980s triggered	
innovations that greatly reduced the required home equity of U.S. households. This	
allowed households to cash-out a large part of accumulated equity, which equaled 71	
percent of GDP in 1982. A borrowing surge followed: Household debt increased from	
43 to 62 percent of GDP in the 1982-2000 period. What are the welfare implications	
of such a reform for borrowers and savers? This paper uses a calibrated general	
equilibrium model of lending from the wealthy to the middle class to evaluate these	
effects quantitatively.	
"Investor Protection and Interest Group Politics"	9-07
Lucian A. Bebchuk and Zvika Neeman	
We model how lobbying by interest groups affects the level of investor	
protection. In our model, insiders in existing public companies, institutional	
investors (financial intermediaries), and entrepreneurs who plan to take	
companies public in the future, compete for influence over the politicians	
setting the level of investor protection. We identify conditions under which this	
lobbying game has an inefficiently low equilibrium level of investor	
protection. Factors that operate to reduce investor protection below its efficient	
level include the ability of corporate insiders to use the corporate assets they	
control to influence politicians, as well as the inability of institutional investors	
to capture the full value that efficient investor protection would produce for	
outside investors. The interest that entrepreneurs (and existing public firms)	
have in raising equity capital in the future reduces but does not eliminate the	
distortions arising from insiders' interest in extracting rents from the capital	
public firms already have. Our analysis generates testable predictions, and can	
explain existing empirical evidence, regarding the way in which investor	
protection varies over time and around the world.	